

**Association of Information Technology Professionals
Long Island Chapter**

"Home of the Educated IT Professional"

Second Quarter 2008 Newsletter

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Letter from the President

Our Annual CIO panel on May 27th was a terrific meeting with an incredible panel of leading CIOs from the Long Island area. We were fortunate to have on the panel this year the following CIOs discussing the topic “Defining IT’s Mission in Today’s Economy”:

Charles Bonomo	- MSC Industrial Direct, Inc.
Jim McGrann	- Marchon Eyewear
Vincent Mezzanotte	- The Long Island Rail Road
Grace Monahan	- Henry Schein Inc.
Tom Schlagel	- Brookhaven National Laboratory
Bill Taub	- CA Inc.
Joseph Tufano	- St. John’s University

These business leaders gave us valuable insights into their corporations as well as how the present economy is affecting their strategies, projects and ongoing operations.

During the summer months, our members enjoy some once a year activities, such as our Annual Boat trip and our Annual LI Ducks Evening. We were fortunate this year to have had a special trip to Brookhaven National Laboratory for our members to see the Lab’s supercomputer and take a tour of the facility. We are planning to hold more “members – only” events in the coming months and welcome your input for other ideas for site visits.

On June 20th we hosted our Annual Boat Trip meeting on the topic of “Risk Management” in an effort to facilitate the ongoing professional development of our members. We welcomed Bill Cancel from Henry Schein, Armand Hensen of Grant Thornton LLP and Lee Raynor of Leviton Mfg. Corporation. We were also very pleased to welcome Mike Vizard, the charismatic editor of eWeek, a Ziff Davis Enterprise who spoke about “The Ten Technologies that are Changing the Face of Corporate Computing”. Dennis Dissick of HP and Ken McCutchen of Stafford Associates, aided by our very enthusiastic program committee were the co-chairs of this very popular event.

Our outing to the LI Ducks game is scheduled for August 1. We hope that you will be able to join us for this Annual Event.

Congratulations to Ellen Tufano and Rich Scorce who are now editing our successful AITP Newsletter. We hope that you will help them out with articles and interesting news that you would like to share with your colleagues in the industry!

Wishing you a wonderful summer. Hope to see you at the Ducks game on August 1!

Barbara

Barbara Viola

President, AITP Long Island Chapter

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Meeting Reviews

April Meeting Review

IT Disaster Preparedness: *Start Planning Yesterday*

Tuesday, April 22, 2008 – Milleridge Cottage - Jericho, NY

At the April 22 AITP-LI meeting, leading IT industry experts discussed the key issues and actions required for businesses and organizations to prepare for, survive and even thrive, following a disaster.

The pre-meeting workshop included a wine and cheese tasting sponsored by E-Solutions LLC and focused on electricity as part of a continuity plan (presented by Elemco) and environmental disposal and secure data destruction (presented by E-Solutions USA).

The luncheon meeting included presentations by experts on disaster preparedness from industry and academia:

- Ted Fisch, NY State Emergency Management Office - Regional Director, N.Y.C/L.I.
- Bob Lamendola, mindSHIFT - Divisional Vice President, Client Services
- Edward J. Maggio, NYIT - Assistant Professor of Criminal Justice, Center for Security and Disaster Response, Department of Behavioral Sciences
- Michael Sampogna, CA - Vice President, Business Continuity Planning

Thank you to our panel members for sharing their insights on this very important issue.

This event was coordinated and moderated by AITP member Andrew Weitzberg, Vice President of Brae Group. Thank you, Andrew, for a very informative meeting.

May Meeting Review

Annual CIO Panel: *Defining IT's Mission in Today's Economy*

Tuesday, May 27, 2008 – Milleridge Cottage - Jericho, NY

At the May 27 AITP-LI meeting, leading CIOs from the region discussed the effect of the economy on their strategies, projects, and ongoing operations. This meeting is one of the highlights of AITP's annual agenda and was very well attended by more than one hundred members and friends of the Long Island Chapter.

The pre-meeting workshops, sometimes referred to as special interest groups, are fast becoming a mainstay of the Long Island chapter. This pre-session was focused on the role of the CIO in growth and emerging companies. The pre-session was also well-attended with a standing room only crowd.

The luncheon meeting included presentations by the following CIOs from Long Island corporations and academia:

- Charles Bonomo, MSC Industrial Direct, Inc.
- Bob MacTaggart, Leviton Manufacturing Company
- Jim McGrann, Marchon Eyewear
- Vincent Mezzanotte, Long Island Rail Road
- Grace Monahan, Henry Schein, Inc.
- Bill Taub, CA Inc.
- Joseph Tufano, St. John's University

The CIO panel members shared their insights into the role of IT in corporations and institutions, emphasizing the effects of the economy on IT's mission. The meeting received media coverage from Newsday and was well received by the AITP membership.

At the meeting, AITP bestowed a Special Recognition Award on Joseph Tufano, CIO of St. John's Univeristy, for his contributions to the IT field and recognition as an IT leader.

June Meeting Review

10th Annual June Meeting/Boat Ride: Managing Risk

Friday June 20, 2008 – Lauren Kristy Riverboat - Bay Shore, NY



Members of AITP-LI enjoyed cruising the Great South Bay on a beautiful June afternoon, while listening to expert speakers addressing key information technology issues, networking, and enjoying the setting and each other's company.

The Keynote Presentation "Ten Technologies that are Changing the Face of Corporate Computing" was presented by Mike Vizard, from Ziff Davis Enterprise, editor of eWeek.

The seminar topic Managing Risk was discussed by a panel of industry experts:

- Bill Cancel, Henry Schein, Inc.
- Armand Hensen, Grant Thornton LLP
- Lee Raynor, Leviton Mfg. Company Inc.

Thank you to all of our speakers for sharing their insights on this important topic. We extend a special note of gratitude to all those who contributed to making this event an outstanding one. Dennis Dissick of Hewlett Packard and Ken McCutchen of Stafford Associates received special recognition for their contributions to this AITP-LI chapter event.

Lastly, the AITP-LI Chapter wishes to acknowledge the support of the following sponsors for this event:

CIOZone	Fujitsu
EMC2	Polytechnic University
Frequency Electronics, Inc.	Viotech Solutions, Inc

We all thank you.

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Meet the Membership

Introducing Joseph Tufano, Vice President and CIO, St. John's University

(Interviewed by Richard Scorce, AITP-LI Education Committee Co-chair & Newsletter Co-Editor)



I was pleased to interview Joseph Tufano, CIO of St. John's University, and to document his reflections on his career in IT. Joe is a true New Yorker, born in Brooklyn, grew up in Queens, and now lives with his family in Huntington, Long Island. He earned a B.A. and M.A. in Mathematics from St. John's University, and was the first college graduate in his extended family. I was surprised to learn that he worked as a horse and carriage driver in Central Park during his college years, developing a work ethic that has been the mainstay of his career and life. His interests outside of work include family, golf, wine and good Italian food.

Immediately after graduation, Joe began his IT career at Con Edison where he accepted a position as a COBOL applications programmer.

After three years, he decided to pursue an interest in systems programming, and began his prestigious 18-year career at Metlife. Shortly after joining Metlife, Joe returned to school to earn a M.S. in Computer Science from Polytechnic Institute of NY (now Polytechnic University) in Brooklyn. During his tenure at Metlife, he advanced through the levels of programmer, systems analyst, manager and Assistant Vice-President. Some of the highlights from Joe's time at Metlife include managing the corporate voice and data networks, re-engineering the Financial Management systems, and collaborating with IBM in recommending enhancements to CICS, one of the first online transaction processing systems. Joe's work at Metlife was featured in a number of articles in trade periodicals such as Communications Week, Network World, and Information Week.

Joe left Metlife to pursue an opportunity as Vice President at Prudential Insurance. His projects during his five years at Prudential included reorganization of the IT procurement process, re-negotiation of vendor software contracts resulting in major savings for the company, and implementing a real time Disaster/Recovery process using data mirroring.

Becoming weary of the 70 mile commute to Prudential in central New Jersey, Joe could not resist the opportunity to return to alma mater as IT executive director at St. John's University, so he came back to the St. John's Queens campus six years ago. His corporate experience served him well as he immediately began to improve the IT environment at the University and was subsequently promoted to Vice President and CIO. His notable projects at St. John's include institution of a laptop program through which all faculty and students receive a laptop computer, implementing a ubiquitous

wireless network on all five St. John's campuses, developing the Portable Professor™ faculty workshops to assist faculty with utilizing technology, implementing the University web portal for course management and communication between faculty and students, and installing a state of the art digital video system and an emergency text messaging system. The text messaging system received national media coverage when it was instrumental in keeping the University community safe during a gunman on campus crisis last September. The University has won many technology awards during Joe's years there, including Intel's Top Ten Most Unwired Campuses (twice), Computerworld's Premier 100 IT Leaders, CIO Magazine's CIO 100 Awards, two Computerworld Honors Program Laureate Awards, Lenovo's Outstanding Performance award, and AITP-LI's Special Recognition Award. Joe stated that the most rewarding aspect of his job is the feeling that the work he does is in keeping with the University's mission as a Catholic, Vincentian institution and will help students to achieve a quality education, rather than just increasing corporate profits.

I asked Joe to reflect on the success that he has experienced, to identify some of the critical factors that may have influenced his career, and to offer recommendations for newcomers to the IT field. He identified first the importance of education, both formal and experiential. He says that he would encourage anyone entering the field to seek an advanced degree, preferably in business, and then to approach the job with the intention of learning something new every day. Joe stated that his degrees in Mathematics, while not directly applicable to his job responsibilities, taught him to apply the rigors of logic and Mathematics to finding solutions to business problems, which he considers one of his most valuable skills. A second attribute that Joe recommends is the ability to look at the big business picture and not get bogged down in technical details. He strongly recommended that IT professionals learn not only their own field, but the business that they are supporting. He says that in order to be successful, the IT department must find ways to fulfill the organization's overall mission. Finally, Joe stated that he has been fortunate to have a supportive administration that recognizes the value of technology in education and a highly qualified and hard working staff at St. John's. He highly recommends building a talented and energetic staff in order to be successful.

Joe said that he has no regrets in regard to his career, and feels a sense of pride and fulfillment in his professional accomplishments. He eagerly awaits the next challenge facing St. John's.

NOTE: "Meet the Membership" articles are reviewed and approved by interviewees prior to publication.

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Members & Member Companies in the News

Stafford Associates' New Tech Center/Office Building in Setauket to House PCI Compliant Data Center

(Submitted by Ken McCutchen, AITP-LI Member and Sales Director – Stafford Associates)



Stafford Associates Computer Specialists, Inc, a local business that's been in business for over 27 years, has announced that construction has begun on the new Stafford Office Building, being built in East Setauket, Long Island. The new Stafford Office Building will include commercial office space and a state of the art, multi-path, fully redundant data center.

Game Builders Academy - Helping Children Learn, Grow, Have Fun and Succeed!

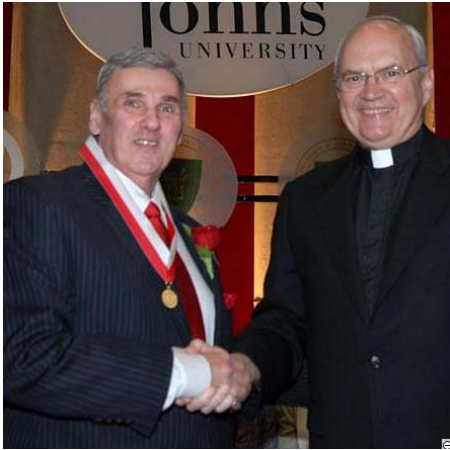
(Submitted by Walter Ebe, AITP-LI Member and VP Marketing – Game Builders Academy)

On April 1st, Game Builders Academy (GBA) joined a select group of technology companies such as IBM, Microsoft, Motorola, Northrop Grumman, CA, Cisco Systems, SUNY Stony Brook, Underwriters Laboratories, Verizon and Viacom to participate at the "Technology is Now" career fair sponsored by SUNY Stony Brook's Outreach Program for Long Island Technology Education (OPLITE). The fair, held at Smithtown High School West, was attended by more than 300 students and their parents.

The Green Vale School of Old Brookville, LI has implemented a GBA product into its Lower School Enrichment Program to assist young students to learn, retain and appreciate the value of academic basics like math, science, technology and English. A new program currently underway at the school involves kindergarteners, 1st and 2nd graders in video game development. The students can apply their basic math, science, literacy, art and technology skills – as well as logical and critical thinking skills – while creating their own video games. The *Starburst* Video Game Development program is currently part of an enrichment program, but GBA anticipates that it will become part of the school's regular and gifted curricula.

On April 18th, GBA announced the release of a new digital music learning program aimed at the 5th through 12th grade audience. This new program, named "Music Meets Science," is being made available to schools, college-based youth programs, and academic camps beginning this summer. In this new program, students work hands-on, using computers and electronic musical instruments to create their own sound effects and music. The sounds and music can be used in videos, animated cartoons, slide shows, or video games.

Bob Barone, Board Member, Wins Outstanding Administrator Award at St. John's University



Bob Barone, AITP board member and a very active member of the Program Committee, was advised in mid-May by the St. John's University President that he had been selected to receive a medal as an Outstanding Administrator for St. John's. The medal was awarded in a ceremony in the Lou Carnesecca Arena on May 28th. Our hearty congratulations to Bob for a well deserved award and recognition from the University.

Pictured are Bob on the left and Rev. Donald Harrington C.M., President of St. John's University, on the right.

Barbara Viola, AITP-LI President, Quoted in Newsday Article

A recent article in Newsday quoted Barbara Viola as an expert on technology jobs in the NY metropolitan area. The report stated that the metropolitan area, including Long Island, has the highest number of high-tech industry workers in the country. Here is Barbara's quote from the article:

"Long Island has a very high percentage of tech workers. It just seems that we haven't had the media attention.", said Barbara Viola, president of Viotech Solutions, a Farmingdale high-tech staffing company and the head of the Long Island chapter of the Association of Information Technology Professionals.

Member Articles

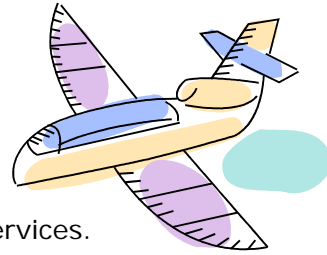
If you are an AITP-LI member and you have an interesting technology topic, promotion, achievement, or speaking engagement that you'd like to publicize, we would love to include it in the next issue of your AITP-LI monthly newsletter!

Articles must not exceed 800 words. Authors and submitters must be clearly identified. Advertising is prohibited. Please email Richard Scorce (richardscorce@hotmail.com) or Ellen Tufano (tufano@stjohns.edu).

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Technology in the News

MSNBC has reported that American Airlines is providing customers with in-flight Internet access on a limited number of flights with broader service expected to begin soon. Facing record high fuel prices, airlines are hoping to generate revenue by providing fee based information services.



Another MSNBC report states that British mobile phone operator Orange has developed a cell phone recharger powered by dance energy. The portable kinetic energy chargers were tested at the Glastonbury Festival, a music and arts celebration in southwest England. The charger attaches to the user's arm, and uses a system of weights and magnets to provide an electric current to charge a storage battery. This can then be used to recharge the phone.

A National Public Radio report states that daily e-mail volume is now at 210 billion messages a day worldwide. The burden of managing all that e-mail has created real workplace problems. Companies are coming up with both behavioral and technical answers to the e-mail overload issue. Some companies discourage the use of the "reply all" feature, which generates lots of extra mail. Others try to enforce "e-mail-free Fridays." Companies are also seeking ways to make the technology better at filtering what matters from what doesn't.



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AITP-LI CHAPTER MEMBERSHIP REPORT

(Contributed by Ken Mole, AITP-LI Executive Board Member & Co-Chair - Membership Committee)

AITP-LI Welcomes New 2nd Quarter 2008 Corporate and Individual Members

We Extend a Hearty Welcome To Our New and Renewing Members. We currently have more than 190 registered members in our Chapter. There are also 15 Corporate/Institutional Members. We appreciate your support of AITP-LI's mission and hope you will take advantage of the educational and leadership opportunities provided by chapter activities.



New members since the April Newsletter include:

Robert Barsky	Broadridge Financial Solutions
Scott Brodsky	CCP Solutions, LLC
Dennis Busel	Geneva Consulting Group
Denis Byrne	Cablevision
John Caccamo	Broadridge Financial Solutions
Will Clarke	George Weston Bakeries
Mike Devine	CIOhelp Group, Inc.
Rob Donnelly	Broadridge Financial Solutions
Jean Gillman	Broadridge Financial Solutions
Leon Gurinsky	IBM
Greg Haggerty	Broadridge Financial Solutions
Thomas Henkel	Polycom
George Kamberov	Stevens Institute of Technology
Gerda Kamberova	Hofstra University
Michael Kanowitz	Broadridge Financial Solutions
Lisa Konowitz	TEKsystems
John McCormick	CIOZone.com
Joseph Mordente	CCSI, Inc.
William Myers	
Amanda Neiser	Geneva Consulting Group
John Oliveri	Broadridge Financial Solutions
Shawn Reilly	Array Networks
Thomas Schlagel	Brookhaven National Laboratories
Jerrold Schwartz	
Mark Schwartz	Broadridge Financial Solutions
T J Shimaitis	EMC
Laura Smith	
David Sobolow	Eagle One Consulting
James Surless	Broadridge Financial Solutions
Anthony Verderosa	Broadridge Financial Solutions
Peter Walton	Citibank

We have also added two new Corporate/Institutional Members:

Broadridge Financial Solutions
Adelphi University

2nd Quarter 2008 Membership Report

190 Individual Members

15 Corporate/Institutional Members

Important Message to AITP-LI Members

All AITP members are requested to review their contact information on the www.aitp-li.org web site. This is the only mechanism we have to keep you informed, so please take a minute to sign onto the site and check your data. If you have any problems please feel free to contact Ken Mole (kenmole@aol.com). The updated data you provide will be useful to you and our local chapter.

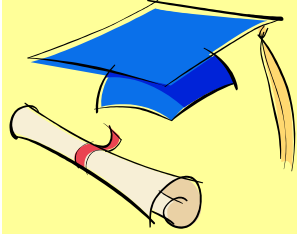
For information on the benefits of AITP membership, please contact:

Ken Mole (kenmole@aol.com) - AITP-LI Executive Board, Membership Committee Co-Chair

Blaine Atkins (batkins@optonline.net) - AITP-LI Executive Board, Membership Committee Co-Chair

“Members working together make a better membership!”

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AITP - LI Education Newsletter



News – Training - Internships – Education Notes

(Contributed by Ellen Tufano and Richard Scorce, AITP-LI Executive Board Members & Education Committee Co-Chairs)

Scholarships

Our chapter experienced a significant increase in scholarship applications for 2008 and, at the May meeting, seven scholarship awards in the amount of \$500 each were made. Six of the seven winners joined us in person at the meeting to receive our congratulations and the awards. The recipients were:

Samantha Bates	Daughter of Douglas Bates
Morgan Boyle	Granddaughter of Donald Boyle
Alan Khrome	Son of Rise Khrome-Jacobs
Dylan LaLone	Grandson of Larry O'Rourke
Timothy Paine	Son of Lorna Paine
John Servinskas	Son of Dana Servinskas
Gregory Walsh	Son of George Walsh

Internships

AITP-LI serves as an internship coordinator between member companies and the colleges and universities on Long Island. The Education Committee of the AITP-LI Chapter is seeking information regarding internship positions in the Computer Science/Information Technology fields, available at local companies. We will include the information in our newsletter and forward it to our academic institutional members who may have qualified students to fill these positions. If your company needs a college intern, access the Internship Form at <http://www.aitp-li.org/news/internships.doc>. Email the completed form to Ellen Tufano, co-chair of AITP's Education Committee (tufanoe@stjohns.edu).

Internship requests were received this quarter from the following companies: BigBuzz Communications, Culinary Connections of Long Island, Long Island Railroad, OSI Pharmaceuticals. Notification of these opportunities has been sent to the Career Services Offices of Long Island colleges and universities.

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Richard Scorce

Notes from the Editors



Ellen Tufano

Exciting Times

We are both pleased and proud to succeed Charlene Smallwood Brown as editors of the AITP-LI Chapter Quarterly Newsletter. These are exciting times for our chapter which has reached a membership level of almost two hundred people! Our monthly meetings continue to draw increasing numbers of attendees and feature interesting, experienced and accomplished speakers. Many members, in addition to board members, have given their time and efforts to bring together our events. Most meetings now feature a networking hour before the speakers' presentations which allows our members to expand their horizons and to make valuable contacts. The national AITP organization has recognized the high level of our chapter's activities by bestowing on AITP-LI its Outstanding Chapter of the Year Award for 2007. It is a great time to be involved in this organization and to assist in reporting its many events, opportunities and rewards.

Quote of the Month



Computers are magnificent tools for the realization of our dreams, but no machine can replace the human spark of spirit, compassion, love, and understanding.

- Louis Gerstner, CEO, IBM

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2008 Calendar of Future Events

Date	Subject
August 1, 2008	LI Ducks Game
September 23, 2008	Service Oriented Architecture (General Meeting)
October 5, 2008	“Jersey Boys” – NYC Play Trip
October 21, 2008	Project Management Office (General Meeting)
November 25, 2008	Annual Technology Showcase & Economic Forecast
December 4, 2008	Holiday Event

Members Working Together for a Better AITP- LI

HELP WANTED!

AITP-LI Needs You! As a non-profit association, AITP-LI relies on its member volunteers to build or enhance programs that benefit all AITP-LI members. You can further the IT profession while enhancing your own skills by taking part in work groups or committees. You can discover many opportunities to share your talent and expertise, while networking and building new relationships. By participating on a committee, you can form new alliances while gaining experience that could improve your performance on your job and enhance your resume. Contact your chapter leaders about opportunities in your local community. If you want to help to build a better AITP-LI, and you have skills that you believe are needed in our chapter, please contact Barbara Viola, AITP-LI President, at (bviola@viotechsolutions.com).

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Member Companies

Achieve IT Solutions
Acupath Laboratories, Inc.
Adecco

* [Adelphi University](#)

Array Networks
Arrow Electronics, Inc.
* [Astoria Federal](#)
Automobile Club of New York

Bank of Smithtown
Bowne Management Systems,
Inc.

BRAE Group, Inc.

* [Broadridge Financial Solutions](#)

Brookhaven National Laboratory
* [CA](#)

Cablevision Systems Corporation
Capricorn Consulting Inc
Casey Systems
CCP Solutions, LLC.

CCSI Inc

Citibank

Contemporary Computer
Services, Inc.

Correctnet, Inc.

CTC Communications

* [Custom Computer Specialists,
Inc](#)

CW Post, Long Island University

* [Delta Computer Group](#)

Eagle One Consulting

Eclipsys Corporation

Elemco Testing Co., Inc

EMC

Emerson Network Power

EMQUE CONSULTANTS, INC.

Farmingdale State College

First Data Corp

First Data Merchant Services

Fortunoff

Game Builders Academy
Geneva Consulting
George Weston Bakeries Inc.
Group Health Inc.

* [Henry Schein, Inc.](#)

Hewlett Packard

* [Hofstra University](#)

Honeywell Life Safety

IAC/InterActiveCorp

IBM

Informatica

Ingentra HR Services

Innovative IT Consulting

Intelecom Solutions Inc

Invision

JPMorganChase

Juvenile Diabetes Research Foundation

KAM-COM INC.

Kemp Technologies

* [Lloyd Staffing](#)

Long Island Univeristy

Master Wire & Cable Inc.

* [mindSHIFT](#)

Motorola

Network Mapping Associates

Network Outsource

Newsday, Inc.

Norgate Technology, Inc.

Nortel

Northport - E. Northport Public Schools

Northrop Grumman Information Tech.

NYRA

* [OSI Pharmaceuticals](#)

Paradigm Systems Integration

Parlance Corporation

Pathway Systems Design

Phoenix House Foundation

Picadilly Solutions

Polycom

Polytechnic University

Prevalent Networks

Prolifics

Psion Teklogix

Publishers Clearing House

Rapid Access Communication
Enterprises, Inc.

SCCO

Schenker Inc.

Servinskas Career Coaches

SII

SL Com, Inc.

Slomins Inc.

St. George's University

* [St. John's University](#)

Stafford Associates

Star Multi Care Services, Inc.

Stevens Institute of Technology

Suffolk County Clerk

Suffolk County National Bank

Sulzer Metco (US) Inc.

SureData Corporation

* [Symantec](#)

Synectics

TEKsystems

* [The Long Island Rail Road](#)

TMP Worldwide

Total Telecom Solutions, LLC

Trine Aspects Ltd

* [Uni-Data & Communications](#)

Vicom Computer Services, Inc.

Viotech Solutions, Inc.

*Corporate / Institutional Members

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